

ASPROFOS ENGINEERING S.A.
Financial statements
in accordance with
the International Financial Reporting
Standards (IFRS)
for the fiscal year ended on 31 December 2013



ASPROFOS S.A.

COMPANY (S.A.) REGISTRATION No.: 4712/01 NT/B/86/654

REGISTERED OFFICES: 284, EL. VENIZELOU AVE, KALLITHEA, ATHENS 17675

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Company Details:

Board of Directors : Dimitrios Karagounis, Chairman of the Board (from 21/01/2014)
Adamantios Lentsios, Chairman of the Board (up to 20/01/2014), &
Vice-Chairman, (from 21/01/2014)
Ioannis Fotopoulos, Managing Director
Nikolaos Skandalis, Vice Chairman (until 20/01/2014)
Georgios Dimogiorgas, member
Antonios Trifyllis, member (until 04/02/2013)
Dionysios Routsis, member
Konstantinos Martakos, member (from 21/01/2014)
Nikolaos Fragkakis, member (until 04/02/2013)
Haralambos Silamianos, member (until 04/02/2013)
Aristides Doudonis, member (until 21/01/2014)
Vasiliki Makrygianni, member (until 04/02/2013)
Ioannis Douros, member (Employee Representative) (until 23/04/2013)
Solon Filopoulos, member (Employee Representative) (from 26/04/2013)

Registered Offices: 283 El. 284, El. Venizelou Ave, Athens 17675

SA Reg. No.: 4712/01NT/B/86/654

Audit Firm: PricewaterhouseCoopers LLP, Independent Auditors

268, Kifisias Avenue,
152 32 Halandri,
Athens 152 32, Greece



Audit report by Independent Auditor

To the Shareholders of the Company ASPROFOS ENGINEERING S.A.

Report on the Financial Statements

We have audited the attached financial statements of the Company “ASPROFOS ENGINEERING S.A.”, comprising the statement of financial position as at 31st December 2013, as well as the statement of comprehensive income, the statement of changes in equity and the statement of cash flows of the fiscal year that ended on the above date, along with a summary of important accounting policies and methods and other explanatory notes.

Management’s Responsibility for Financial Statements

The management is responsible for the preparation and fair presentation of these financial statements in accordance with the International Financial Reporting Standards, as adopted by the European Union, as well as for those internal safeguards that the management has determined are necessary to enable the preparation of financial statements free of material misstatements due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have conducted our audit in accordance with International Auditing Standards. These standards require us to comply with the code of ethics, as well as plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

The audit involves performing procedures to obtain audit evidence, with regard to the amounts and disclosures in the financial statements. The procedures are selected at the auditor’s discretion and include an assessment of the risk of material misstatement in the financial statements, whether due to fraud or error. To assess such risk, the auditor shall consider the internal safety principles relating to the preparation and fair presentation of the company’s financial statements in order to design audit procedures appropriate to the circumstances and not to express an opinion on the effectiveness of the company’s internal safety principles. Such audit also includes an evaluation of the appropriateness of the accounting principles and methods used and the fairness of accounting estimates made by management, as well as an evaluation of the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and adequate as a basis for our audit opinion.

Opinion

In our opinion, the attached financial statements constitute an appropriate presentation, in all material aspects, of the financial position of the “ASPROFOS ENGINEERING S.A.” as at 31st December 2013, and of its financial performance and its cash flows for the year that ended on the above date, in accordance with the International Financial Reporting Standards as adopted by the European Union.

Report on Other Legal and Regulatory Issues

We have verified the agreement and reconciliation of the Board of Directors’ Report with the attached financial statements, in the context of the provisions of articles 43(a) and 37 of Codified Law 2190/1920.

b) On 31 December 2013 the company’s total equity has turned negative, therefore there are grounds for application of the conditions of Article 48 of Codified Law 2190/1920. 2190/1920.



Athens, 29 April 2014

PriceWaterhouseCoopers SA
Independent Auditing Company
Certified Auditors & Accountants
Reg. No. SOEL 113

The Certified Auditor-Accountant

Marios Psaltis
Reg. No. SOEL 38081

Statement of Financial Position

	Note	31-Dec-13	31 Dec-2012*	31 Dec-2011*
ASSETS				
Fixed Assets				
Tangible assets – property, plant and equipment	5	3,401	3,745	4,125
Intangible assets	6	26	27	55
Other non-current receivables		2	2	10
		3,429	3,774	4,190
Current assets				
Trade and other receivables	7	1,552	3,624	8,533
Cash and cash equivalents	8	921	486	60
		2,473	4,110	8,593
Total Assets		5,902	7,884	12,783
EQUITY				
Share capital	9	5,027	5,027	5,027
Reserves	10	1,726	1,720	1,720
Results carried forward		(8,709)	(5,154)	(2,800)
Total equity		(1,956)	1,593	3,947
LIABILITIES				
Non-current liabilities				
Provisions for personnel retirement	12	2,237	3,201	5,515
Other long-term liabilities	13	2	2	0
		2,239	3,203	5,515
Short-term liabilities				
Suppliers and other liabilities	11	5,619	3088	3321
		5,619	3,088	3,321
Total liabilities		7,858	6,291	8,836
Total Equity and Liabilities		5,902	7,884	12,783

*Comparative data have been adjusted taking into consideration the revised IAS. 19

The notes on pages 11 to 39 form an integral part of these financial statements.

Chairman of the BoD

Managing Director

Finance & Administrative
Services Director

Head of Finance Services

Dimitrios Karagounis

Ioannis Fotopoulos

Konstandinos Vathis

Anastasia Gioka

Statement of Comprehensive Income

	Note	Year ended	
		31 Dec-2013	31 Dec-2012*
Turnover (sales)		12,856	14,651
Cost of sales	15	(12,720)	(13,962)
Gross profit		136	689
Administration and distribution costs	15	(3,886)	(3,798)
Other (costs)/income	16	249	65
Operating profit/(loss)		(3,501)	(3,044)
Financial income		6	5
Financial expenses		(60)	(54)
Financing (costs)/ income	17	(54)	(49)
Profit/ (loss) before tax		(3,555)	(3,093)
Taxes	18	0	(1)
Fiscal Period Profits/(Losses)		(3,555)	(3,094)
Other overall operating costs/net income arising from taxes		6	742
Comprehensive total Period Losses		(3,549)	(2,352)

*Comparative data have been adjusted taking into consideration the revised IAS. 19

The notes on pages 11 to 39 form an integral part of these financial statements.

Statement of Changes in Equity

	Note	Share capital	Reserves	Results carried forward	Total Equity
Balance as at 1 January 2012		5,027	1,720	(3,014)	3,733
Effect of change in accounting policy (IAS 19)		-	-	214	214
Balance as at 1 January 2012 Adjusted		5,027	1,720	(2,800)	3947
Other Comprehensive Income				741	741
Net profits/ (losses) for the fiscal period		-	-	(3,094)	(3,094)
Balance as at 31 December 2012		5,027	1,720	(5,154)	1,593
Balance as at 1 December 2012		5,027	1,720	(5,154)	1,593
Actuarial Profit / Loss			6	0	6
Fiscal Period Profits/(Losses)				(3,555)	(3,555)
Balance as at 31 December 2013		5,027	1,726	(8,709)	(1,956)

The notes on pages 11 to 39 form an integral part of these financial statements.

Cash Flow Statement

		Year ended	
	Note	31 December 2013	31 December 2012
Cash flows generated from operating activities			
Cash flows generated from operating activities	19	548	488
Net cash flows from operating activities		548	488
Cash flows from investment activities			
Purchases of tangible and intangible assets	5.6	(59)	(13)
Interest income	17	6	5
Net cash flows from investment activities		(53)	(8)
Cash flows from financing activities			
Interest paid	17	(60)	(54)
Net Cash flows from financing activities		(60)	(54)
Net increase/(decrease) in cash and cash equivalents		435	426
	8	486	60
Cash and cash equivalents at start of fiscal year		435	426
Net increase/(decrease) in cash and cash equivalents			
Cash and cash equivalents at end of fiscal year	8	921	486

The notes on pages 11 to 39 form an integral part of these financial statements.

Notes on the financial statements

1 General information

ASPROFOS S.A. is a wholly owned subsidiary of HELLENIC PETROLEUM S.A. The Company provides specialised services in the field of industrial investments with a focus on investments in refineries, natural gas and infrastructure projects which range from the preparation of feasibility studies and basic and detailed designs to construction supervision and start-up services.

The Company is based in Greece, with registered offices at 284, El. Venizelou Str., Kallithea, 17675. The Company's website is at www.asprofos.gr.

The accounting principles applied for the calculation and recognition of accounting figures are the same as those applied in the consolidated accounting statements of the Hellenic Petroleum Group as at 31 December 2012. The functional currency and the reporting currency of the Company is the Euro and the financial figures presented in these financial statements are expressed in thousands unless otherwise mentioned.

These financial statements have been approved for issue by the Board of Directors on .. **April 2014**. The Company's Shareholders can amend the Financial Statements after Publication.

2 Summary of Significant Accounting Policies

The accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied for all fiscal periods presented, unless otherwise stated.

2.1 Basis of preparation of the Financial Statements

The financial statements of ASPROFOS ENGINEERING S.A. for the fiscal year ended December 31, 2012 have been prepared by management in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and according to the interpretations of the International Financial Reporting Standards Interpretations Committee, as adopted by the European Union.

These financial statements presented were prepared based on the historical cost convention. The preparation of financial statements in accordance with International Accounting Standards demands the exercise of judgment on the part of the management of the Company as well as the use of estimates in the process of applying the accounting principles to calculate various accounting values. Areas requiring a greater degree of subjectivity, or of increased complexity, or where assumptions and estimates are significant for the financial statements, are referred to under Note 4, "Significant accounting estimates and assumptions". These estimates are based on the perception of events and actions by the management of the Company and actual events may differ from such estimates.

2.1.1 Going concern

The financial statements as at December 31, 2013, prepared in accordance with International Financial Reporting Standards (IFRS), fairly present the Company's financial position, profits and losses and cash flows based on the principle of its operation as a going concern. In assessing the implementation of the going concern principle, Management evaluated the following:

Macroeconomic environment: The economic crisis and political instability in Greece, and the general financial environment, has an effect on the company's business. It is estimated that this situation will start to change gradually in 2014.

Development of business activities: The revenue forecasts for 2014 depend, to a substantially reduced extent, on the provision of services to the parent company. At the same time, ongoing promotional efforts which began 3 years ago are continuing, specifically in the markets of Eastern Europe and the Middle East. These efforts have already begun to bring in contracts for the provision of services there in 2013. Moreover, the application of a strategic study aiming at the more systematic development of new markets outside of Greece, with appropriate strategic cooperation vehicles, is under way. The company also participates in all energy pipeline development projects in South-eastern Europe.

Decrease of cost basis: The company significantly decreased its operating cost, mainly through the voluntary redundancy plan, a restructuring program, as well as through a drastic cutting of all its operating costs.

On 31/12/13 the Company's total equity had turned negative, and therefore the provisions of Article 48 of Codified Law 2190/1920 shall apply. It is therefore anticipated that a decision will be made to increase the Share Capital in due time.

2.1.2 Changes in standards and interpretations

New standards, amendments to standards and interpretations: Certain new standards, amendments to standards and interpretations have been issued that are mandatory for accounting periods beginning during the current reporting period or later. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

Standards and Interpretations mandatory for the current fiscal year

IAS 1 (Amended) - "Presentation of Financial Statements".

The amendment requires business entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future.

IAS 19 (Amendment) "Employee Benefits"

This amendment makes significant changes to the recognition and measurement of defined benefit plan expenses as well as pension and termination benefits (eliminating the corridor approach) and to disclosures concerning all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost/curtailment, measurement of pension expenses, disclosure requirements, treatment of expenses and taxes relating to defined employee benefit plans and to the distinction between "short-term" and "long-term" benefits.

IAS 12 (Amendment) "Income Tax"

The amendment to IAS 12 provides a practical approach for measurement of deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model in accordance with IAS 40 "Investment Property".

IFRS 13 "Fair Value Measurement"

IFRS 13 provides new guidelines regarding fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. IFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. In addition, disclosure requirements are expanded to apply to all assets and liabilities measured at fair value, not just financial ones.

IFRS 7 (Amendment) “Financial instruments: Disclosures”

The IASB has published this amendment in order to incorporate additional information that will enable users of an entity’s financial statements to evaluate the effect or potential effect of netting arrangements with respect to financial assets, including the off-set right associated with the entity’s recognised financial assets and liabilities, on the entity’s financial position.

IFRIC 20 ‘Stripping costs in the production phase of a surface mine’

This interpretation sets out the accounting for the costs of overburden waste removal (stripping) in the production phase of a mine. Under this interpretation, mining entities may be required to write off existing stripping assets to opening retained earnings if the assets cannot be attributed to an identifiable component of an ore body. The interpretation applies only to stripping costs incurred in surface mining activity, and does not address underground mining activity or activities related to extraction of oil or natural gas. This interpretation has not yet been endorsed by the European Union.

Amendments to standards that form part of the IASB’s annual improvements project for 2011.

The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB’s annual improvements project.

IAS 1 “Presentation of Financial Statements”

This amendment provides clarifications with regard to the necessary disclosures for the comparative information when an economic entity compiles one more balance sheet or (a) as required by IAS 8 “Accounting policies, changes in accounting estimates and errors” or (b) on a voluntary basis.

IAS 16 “Property, plant and equipment”

The amendment clarifies that spare parts and the other stand-by equipment and servicing equipment are classified as property, plant and equipment and not as reserves when they meet the definition of property, plant and equipment, that is, when they are used for more than one periods.

IAS 32 “Financial instruments: Presentation”

The amendment clarifies that the income tax related to distribution is recognised in results and the income tax related to transaction expenses directly in equity, is recognised in equity, according to IAS 12.

IAS 34 “Interim Financial Reporting”

The amendment clarifies the necessary clarifications for the assets and liabilities of the segments in the interim financial report, according to IFRS 8 “Operating segments”.

Standards and Interpretations mandatorily effective for fiscal periods starting January 1, 2014 or later.

IFRS 9 “Financial Instruments” (effective for annual accounting periods beginning on or after 1 January 2015)

IFRS 9 is the first phase of the International Accounting Standards Board’s project to replace IAS 39 and refers to the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment. The Group is currently investigating the impact of IFRS 9 on its financial statements. IFRS 9 cannot be adopted earlier by the Company as it has not yet been adopted by the European Union. Only once approved will the Group decide if IFRS 9 will be adopted prior to 1 January 2015.

IFRS 9 “Financial instruments: Hedge accounting and amendments to IFRS 9, IFRS 7 and IAS 39 (effective for annual periods beginning on or after 1 January 2015)

The IASB (International Accounting Standards Board) issued IFRS 9 Hedge Accounting, the third phase in the replacement of IAS 39, which introduces an approach to hedge accounting based on principles and addresses inconsistencies and weaknesses in the current model of IAS 39. The second amendment requires recognizing in other comprehensive income the changes to the fair value of a liability of the entity, which is caused by changes to the credit risk of this entity and the third amendment removes the mandatory date for the implementation of IFRS 9. The amendments have not yet been endorsed by the EU.

IFRS 7 (Amendment) “Financial instruments: Disclosures” (effective for annual accounting periods beginning on or after 1 January 2015)

The amendment requires additional disclosures during the transition from IAS 39 to IFRS 9. This amendment has not yet been endorsed by the European Union.

IAS 32 (Amendment) “Financial instruments: Presentation” (effective for annual accounting periods beginning on or after 1 January 2014)

This amendment to the application guidelines of IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities in the statement of financial position.

Group of standards with regard to the consolidation and joint arrangements (they are implemented during the annual accounting periods starting on or after January 1st, 2014)

The IASB published five new standards in relation to consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (Amendment), IAS 28 (Amendment). These standards apply to the annual periods starting on or after 1 January 2014. Their early implementation is allowed only if all five of these standards are implemented at the same time. The Group is in the process of assessing the impact of the new standards on its consolidated financial statements. The main provisions are as follows:

IFRS 10 “Consolidated Financial Statements”

IFRS 10 replaces all the guidelines with regard to the instructions regarding audit and consolidation that are provided in IAS 27 and SIC 12. The new standard changes the definition of control as a decisive factor in order to decide whether a financial entity must be consolidated. The standard provides extensive clarifications that dictate the different ways in which an economic entity (investor) can control another economic entity (investment). The revised definition of control focuses on the need to simultaneously have the right (the possibility of directing the activities that significantly affect the performances) and the variable returns (positive, negative or both) in order to have control. The new standard also provides clarifications with regard to substantive and protective rights, as well as agency relationships.

IFRS 11 "Joint Arrangements"

IFRS 11 provides a more realistic reflection of joint arrangements by focusing on the rights and obligations, rather than their legal form. There are two types of arrangements: joint operations and joint ventures. The proportional consolidation method is no longer allowed. Participants in joint ventures must apply consolidation with the equity method. Economic entities participating in joint operations apply similar accounting with what participants in jointly controlled assets or jointly controlled operations apply for the time being. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.

IFRS 12 “Disclosure of Interests in Other Entities”

IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity’s interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.

IAS 27 (Amendment) “Separate Financial Statements”

This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 “*Consolidated and Separate Financial Statements*”. The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time the Board transferred to IAS 27 terms of the IAS 28 “*Investments in Associates*” and IAS 31 “*Interests in Joint Ventures*” related to separate financial statements.

IAS 28 (Amendment) “Investments in Associates and Joint Ventures”

IAS 28 “*Investments in Associates and Joint Ventures*” replaces IAS 28 “*Investments in Associates*”. The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.

IFRS 10, IFRS 11 and IFRS 12 (Amendment) “Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance” (effective for annual periods beginning on or after 1 January 2014)

The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.

IFRS 10, IFRS 12 and IAS 27 (Amendment) (effective for annual periods beginning on or after 1 January 2014)

The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many investment funds and similar entities that meet the definition of investment entities are exempted from the requirement on consolidation of most subsidiaries, which are accounted for as investments at fair value through profit or loss, although control is exercised. The amendments to IFRS 12 introduce the disclosure requirements that an investment entity must meet.

IAS 36 (Amendment) “Recoverable amount disclosures for non financial assets” (effective for annual accounting periods beginning on or after 1 January 2014)

This amendment requires: a) the disclosure of the recoverable amount of an asset or cash-generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosures related to the measurement of the fair value less cost of disposal when an impairment loss has been recognised or reversed. It also removes the requirement to disclose the recoverable value when a CGU contains goodwill or intangible assets with an indefinite useful life and there is no impairment.

IFRIC 21 “Levies” (effective for annual accounting periods beginning on or after 1 January 2014)

The Interpretation covers the accounting for a payment of a levy imposed by government and is not income tax. The interpretation clarifies that the obligating event according to which the liability to pay a levy should have been formed (one of the criteria for the recognition of a liability in accordance with IAS 37) is the activity that triggers the payment of the levy in accordance with the relevant legislation. The interpretation may result in the recognition of the liability later than what applies today, particularly with regard to levies imposed as a result of conditions that apply on a specific date. This interpretation has not yet been endorsed by the EU.

IAS 39 (Amendment) “Financial instruments: Recognition and Measurement” (effective for annual accounting periods beginning on or after 1 January 2014)

This amendment allows the continuation of hedge accounting when a derivative, which has been designated as a hedge instrument is novated in order to be liquidated by a central counterparty as a result of the laws or regulations, if specific conditions are met.

IAS 19 (Amendment) “Employee Benefits” (effective for annual accounting periods beginning on or after 1 January 2014)

This amendment, with a limited scope, applies for employee or third party contributions to defined benefit plan, and simplify the accounting of the contributions when they are independent of the number of the years of service, for example, contributions from employees calculated based on a fixed percentage of the salary. This amendment has not yet been endorsed by the European Union.

Annual improvement to IFRS 2012 (effective for annual accounting periods beginning on or after 1 July 2014)

The following amendments describe the most substantial changes to seven IFRS as a consequence of the results of the 2010-2012 annual improvement process of the IASB. These amendments have not yet been endorsed by the EU.

IFRS 2 “Share-based Payment”

The amendment clarifies the definition of “vesting conditions” and distinctly defines the “performance” term and the “service” term.

IFRS 3 “Business Combinations”

The amendment clarifies that the liability for a potential price which meets the definition of financial asset is classified as a liability or an item of equity based on the definitions of IAS 32 “Financial instruments: Presentation”. It is also clarified that any potential financial or non-financial item, which is not an item of equity is measured at fair value through results.

IFRS 8 “Operating Segments”

The amendment requires the disclosure of the estimates of management as regards the aggregation of operating segments.

IFRS 13 “Fair Value Measurement”

The amendment clarifies that the standard does not exclude the possibility of measuring short-term receivables and liabilities at the amounts of the invoices, in cases where the impact of discounting is insignificant.

IAS 16 “Property, plant and equipment” and IAS 38 “Intangible assets”

Both standards were amended in order to clarify the way in which the book value of the asset before depreciation and the accumulated depreciation are addressed when an entity follows the adjustment method.

IAS 24 “Related Party Disclosures”

The standard was amended in order to include as a related party a company that provides key management personnel services to the economic entity or the parent company of the economic entity.

Annual improvement to IFRS 2013 (effective for annual accounting periods beginning on or after 1 July 2014)

The following amendments describe the most substantial changes to four IFRS as a consequence of the results of the 2011-2013 annual improvement process of the IASB. These amendments have not yet been endorsed by the EU.

IFRS 3 “Business Combinations”

The amendment clarifies that IFRS 3 does not apply to the accounting of the formation of any joint arrangement based on IFRS 11 to the financial statements of the joint arrangement itself.

IFRS 13 “Fair Value Measurement”

The amendment clarifies that the portfolio exception in IFRS 13, which allows fair value measurement of a group of financial assets and liabilities on a net basis, applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.

IAS 40 “Investment in Property”

The amendment clarifies that IAS 40 and IFRS 3 are not mutually exclusive.

IFRS 1 “First-time adoption of International Financial Reporting Standards”

The amendment clarifies that a first time adopter of the IFRS may use either the old or the new version of a revised standards when its early adoption is permitted.

2.2 Foreign exchange conversions

(a) Functional currency and presentation currency

The items in the Company’s financial statements are measured in the currency of the primary economic environment in which each Company operates (“functional currency”). Financial statements are reported in Euros, which is the functional currency and the presentation currency of the Company.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing on the date of transaction. Profits and losses from foreign exchange differences that arise from the settlement of such transactions during the fiscal year and from the translation of monetary items into foreign exchange at current rates applicable on the balance sheet date are recorded in profit and loss, except where they are transferred directly to equity since they relate to cash flow hedging and net investment hedging activities.

Profits/losses due to profits/losses and which arise from the estimated value of Cash and Cash Equivalents are recorded as financial profits/losses.

2.3 Tangible assets – property, plant and equipment

Tangible assets mainly include offices. Tangible assets are shown at acquisition cost less accumulated depreciation and impairment, with the exception of land which is valued at cost less impairment. Acquisition costs include all expenses directly attributable to the acquisition of assets. Subsequent expenditure is added to the book value of tangible assets or as a separate asset only where it is probable that future financial benefits associated with the asset will accrue to the Company, and that their cost can be measured reliably. The cost of repairs and maintenance is removed from the results when it occurs.

Land is not depreciated. Depreciation of other tangible assets is calculated using the straight line method over their useful life as follows:

- Land	Not applicable
- Buildings	20 years
- Other equipment	5 years

The residual values and useful economic life of tangible assets (property, plant and equipment) are subject to reassessment at least at each balance sheet date.

When the book values of tangible assets exceed their recoverable value, the difference (impairment) is entered in the income statement as an expense.

Profits or losses from the sale of tangible assets are determined by the difference between the amount accruing and their net book value. These profits or losses are written off in the profit and loss statement as part of other net income (expenses).

2.4 Intangible assets

Software

The software cost includes the cost of obtaining software licenses. The cost of software user licenses is capitalised on the bases of acquisition and development costs for the specific software. These costs are depreciated using the straight-line method over the length of its useful life (3 years).

2.5 Impairment of non-financial assets

Assets with an indefinite useful life are not depreciated, and are subject to impairment testing on an annual basis, and whenever certain events or changes in circumstances suggest that their book value may not be recoverable. Assets which are depreciated are subject to impairment audits when there are indications that their book value is not recoverable. Impairment losses are recognised to the extent of the amount by which the book value of the asset exceeds its recoverable value. The recoverable value is the higher of fair value, reduced by disposal cost, and use

value (current value of expected future cash flows accruing in view of management's estimates of future financial and operating conditions). For the calculation of impairment losses, assets are classified as minimum cash generating units. Any non-financial assets, apart from goodwill, which have undergone impairment, are reassessed for possible impairment reversal on each balance sheet date.

2.6 Financial Assets

The financial assets of the Company are classified into the "loans and receivables" category. This category includes non-derivative financial assets with fixed or predefined payments which are not traded in active markets and there is no intention of selling them. They are included in current assets, apart from those with maturities longer than 12 months after the balance sheet date, which are included in non-current assets. Receivables are included in the balance sheet either in the category of "Trade and other receivables" or the category "Cash and Cash Equivalents" and are presented at amortised cost using the effective interest rate (see note 2.7).

2.7 Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Impairment losses for doubtful accounts are recognised when there is objective evidence that the Company is not in a position to collect all amounts due to it under the contractual terms.

Serious problems faced by the customer, the probability of bankruptcy or financial restructuring or the inability to meet scheduled payments are considered evidence that the receivable value has been impaired. The amount of the impairment provision is the difference between the book value of receivables and the present value of estimated future cash flow, discounted at the effective interest rate. The amount of the impairment loss is recognised in profit and loss and included under the "Administrative and sales expenses" account.

The nominal value less provisions for doubtful receivables and payables is estimated to approach their fair value.

2.8 Cash and cash equivalents

Cash and cash equivalents include cash, sight deposits, and short-term investments of up to 3 months, with high liquidity and low risk and bank overdrafts.

2.9 Share capital

Share capital includes the Company's ordinary shares. Direct expenses for the issue of shares are shown following subtraction of the relevant income tax, reducing the proceeds from the issue.

2.10 Employee benefits

(a) Obligations due to retirement

The Company has both defined contribution and defined benefit schemes in place.

The pension plan is a defined contribution plan under which the company makes fixed payments to a separate legal entity. The Company has no legal obligation to pay additional contributions if the fund does not have sufficient assets to pay all employees' benefits relating to their service in this and previous periods.

In respect of other defined contribution plans the company pays contributions to state pension funds on a mandatory basis. The Company has no other obligation once it has paid its contributions. The contributions are recognised as personnel expenses when due. Prepaid contributions are recognised as an asset where they may be refunded or can be offset against new debt.

The pension scheme is a defined benefit plan that sets aside a specific amount for payment of a pension that an employee will receive when he retires, which usually depends on one or more factors such as age, years of experience and level of earnings. The Company does not fund a defined pension benefit plan.

The liability recorded in the balance sheet for defined benefit plans is the present value of the liability for the defined benefit, on the balance sheet date, less the fair value of the plan's assets. The defined benefit obligation is calculated annually by an independent actuary using the projected unit credit method. The present value of the defined benefit obligation is calculated by discounting future cash flows at a discount rate equivalent to the interest rate on long-term company bonds with a high credit rating with a duration approximately equal to that of the pension plan.

The actuarial profits or losses arising from empirical adjustments and changes to actuarial assumptions are debited or credited to equity, to other comprehensive income during the period when they are created.

The past service cost is recognised directly to profit and loss.

b) Employment termination benefits

Employment termination benefits are payable when employees leave before their retirement date or when the employee leaves voluntarily in exchange for such benefits. The Company recognises these benefits when it has made the commitment to do so, either when terminating employment of current employees in accordance a detailed formal plan without the alternative of refusal, or when it offers such benefits as an incentive for voluntary redundancy. When such termination benefits are deemed payable more than twelve (12) months from the Balance Sheet date, then they must be discounted at their current value.

2.11 Provisions

Provisions for risks and liabilities are made when the company has legal contractual obligations arising from past actions, or is likely to require future outflows for the settlement of such obligations and these obligations can be estimated with reasonable accuracy. Restructuring provisions include fines in respect of termination of salary contracts and fees related to employee termination of service. Provisions may not be made in respect of potential future operating losses.

Provisions are calculated at the present value of management's best estimates of the expenditure required to settle expected liabilities at the end of the reporting period. The discount rate used reflects market conditions and the time value of money as well as increases specific to the liability.

2.12 Suppliers and other liabilities

Trade and other payables are recognised initially at fair value and subsequently measured according to the amortised cost using the effective interest method. Accounts payable are classified as short-term if payment is due in one year or less. If not they are shown as long term liabilities.

The book value of payable accounts is considered to approach their fair values.

2.13 Current and deferred taxation

Deferred income tax is determined using the liability method in respect of temporary differences arising between the book value and the tax bases of assets and liabilities shown in the financial statements. The deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither the accounting or the taxable gains or losses. Deferred tax is determined using the tax rates and laws in force as of the date of the balance sheet, and which are expected to be in force when the deferred tax receivables accrue or deferred tax liabilities are repaid.

Deferred tax receivables are recognised to the extent that there will be future taxable gains making use of the temporary difference that gives rise to deferred tax receivables.

Deferred tax receivables and liabilities are offset only if the offsetting of tax receivables and liabilities is permitted by law, and provided that deferred tax receivables and liabilities are determined by the same tax authority for the tax paying entity or other different entities, and the intention has been expressed to proceed to settlement by way of offset.

These financial statements do not contain recognised deferred tax provisions as the Company estimates that there will be sufficient taxable profits in subsequent years to offset the total loss.

2.14 Recognition of revenues

Revenue is comprised of the fair value of services provided in the field of design studies - technical services, and is net of Value Added Tax, discounts and rebates. Revenue is recognised as follows:

a) Revenue from the provision of services

Revenue from services provided, based on framework contracts, is recognised on the basis of costs accruing in the period plus a margin of profit.

(b) Fixed Price Contracts

Revenue based on fixed price contracts are recognised in the period services are provided, based on the stage of completion of the service in relation to total income receivable for the services rendered.

(c) Income from Interest

Income from interest is calculated pro rata over time using the effective interest rate. When a receivable is impaired, the book value is reduced to its recoverable amount, which is the present value of expected future cash flows discounted at the original effective interest rate, allocating the discount as income from interest.

2.15 Leasing

Leases of property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases.. Finance leases are capitalised at the start of the leasing period at the lower of the fair value of the leased asset and the current value of the minimum lease payments. Each lease payment is apportioned between the reduction of the liability and the financial expenses so that a fixed rate is achieved on the residual financial liability. The respective lease liabilities, net of financing charges, are included in

long-term liabilities. That portion of the costs of financing the lease which corresponds to interest is recognised in the income statement over the term of the lease such that a fixed rate of interest is established on the balance of the liability remaining in each period. Fixed assets acquired through finance leases are depreciated over the shorter period between their useful life and the term of the lease.

The Company has not made any financial leasing arrangements.

Leases under which the risks and rewards incidental to ownership remain with the lessor are classified as operating leases. The payments made for operating leases (net of any incentives offered by the lessor) are recognised in the income statement using the straight line method over the period of the lease.

For the purposes of preparation of these financial statements, the Company has entered into operating leases as presented in note 21.

3 Financial risk management

Financial risk factors

The business activities of the Company are conducted in the Greek market, and the greater part of its activity involves transactions with its parent company Hellenic Petroleum S.A. As such the Company has limited exposure to market risk. The same applies to currency exchange, credit and cash flow risks, and the risk associated with changes in fair value due to fluctuations in interest rates. On the other hand, the Company is exposed to liquidity risk.

(a) Market risk

Currency exchange risk The functional currency of the Company is the Euro. Currency exchange risks for the Company are considered to be limited given that its transactions are conducted in the functional currency.

(c) Credit risk

The Company has no significant concentrations of credit risk since the majority of receivables originate with companies in the HELLENIC PETROLEUM Group. Customers outside the Group are Companies which have a proven record of creditworthiness.

The table below shows the distribution of customer receivables:

	31 December 2013	31 December 2012
Total customer receivables	1,423	3,534
Of which:		
Balance for the credit period not impaired	647	2,414
Impaired Balance	98	98

	1,325	3,436
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Provisions for doubtful receivables

The maximum exposure to credit risk at balance sheet date is the fair value of each class of receivable referred to above. Provisions are made for doubtful receivables for which it estimated that failure to collect will create losses.

The breakdown of customer receivables with maturity dates outside the credit period but not considered impaired, is as follows:

	31 December 2013	31 December 2012
Up to 30 days	251	894
30-90 days	276	986
More than 90 days	120	534
Total	647	2,414

The breakdown of maturation dates of impaired trade receivables:

	31 December 2013	31 December 2012
Up to 30 days	-	-
30-90 days	-	-
More than 90 days	98	98
Total	98	98

(d) Liquidity risk

Liquidity risk is handled by the Company's Finance Department in collaboration with the parent company. The free flow of cash within the Company is dependent on the cash liquidity management at Group level, given that the Company has a high concentration of receivables in HELLENIC PETROLEUM S.A..

Given market developments during 2013, the liquidity risk is greater and cash management has become a more pressing imperative. The Company has no outstanding financial liabilities for the year ended December 31, 2013 so liquidity risk management is limited to liabilities to trade suppliers and other creditors.

(d) Cash flow risk and risk from changes in fair value due to changes in interest rates

The Company is not exposed to risks associated with changes in fair value due to changes in interest rates since it does not have any standing loan arrangements during the fiscal years covered by the financial statements.

(e) *Capital Risk Management:*

The Company's goals in relation to capital management are to ensure its uninterrupted operation in the future, with the aim of providing satisfactory returns for shareholders and other stakeholders, as well as maintaining optimum capital allocation and thus minimise the opportunity cost of capital employed.

The Company has no outstanding loans in the fiscal periods in question, and shows positive cash and cash equivalent balances.

4 Significant accounting estimates and assumptions

The company makes certain estimates and assumptions in relation to the future. By definition therefore these estimates will seldom coincide exactly with actual events, are mentioned below. The estimates and assumptions involving a significant risk of revaluation of the book value of assets and liabilities in the subsequent financial period are indicated below.

Estimates and assumptions are continually reassessed and are based on past experience adjusted in accordance with current market conditions and other factors, including expectations of future events.

(a) *Income tax*

The Company is subject to tax and judgment must be used to determine income tax provisions. There are transactions and calculations for the determination of the tax.

The Company has not set aside a provision for liabilities arising from anticipated tax audits or due to accumulated tax losses, but estimates that significant future tax liabilities will not arise from such audits. If the final tax amount is different from that initially recognised, such differences will impact income tax as recognised in the income statement.

Management believes that it is unlikely that there will be sufficient taxable profits to offset the total of tax losses and therefore there are no recognised deferred tax assets.

(b) *Pension plans*

The present value of pension provisions depends on a number of factors determined by actuarial methods and assumptions.

One such actuarial assumption is the discount rate used to calculate the cost of the provision.

The Company determines the appropriate discount rate at the end of each year. This is defined as the rate that should be used to determine the present value of future cash flows which would be necessary to meet pension plan obligations.

List of programmes In order to determine the appropriate discount rate, the Company uses the interest rate of low-risk corporate bonds, converted into the currency in which the liability is paid, with a due date near to that of the relevant pension plan liability.

Other important assumptions relating to pension plan obligations are based in part on current market conditions. Further information is presented in Note 14 of this document.

5 Tangible fixed assets - property, plant and equipment

	Land	Buildings	Vehicles	Furniture & other equipment	Total
Cost					
Balance as of 1 January 2012	1,283	7,580	-	1,166	10,029
Additions	-	2	-	7	9
Sales/disposals	-	-	-	-	-
Balance as at 31 December 2012	1,283	7,582	-	1,173	10,038
Accumulated depreciation					
Balance as of 1 January 2012	-	4,841	-	1,063	5,905
Amortization for the period	-	342	-	46	388
Sales/disposals	-	-	-	-	-
Balance as at 31 December 2012	-	5,183	-	1,109	6,293
Net book value as of 31 December 2012	1,283	2,399	-	64	3,745
Cost					
Balance as at 1 January 2013	1,283	7,582	-	1,173	10,038
Additions	-	-	-	41	41
Sales/disposals	-	-	-	(42)	(42)
Balance as at 31 December 2013	1,283	7,582	-	1,172	10,037
Accumulated depreciation					
Balance as at 1 January 2013	-	5,183	-	1,109	6,292
Amortization for the period	-	343	-	43	386
Sales/disposals	-	-	-	(42)	(42)
Balance as at 31 December 2013	-	5,526	-	1,110	6,636
Net book value as at 31 December 2013	1,283	2,056	-	62	3,401

The Company has not committed any tangible assets as security against its loan obligations.

6 Intangible assets

	Software	Total
12 month period to 31 December 2012		
Cost		
Balance as of 1 January 2012	1,246	1,246
Additions	4	4
Balance as at 31 December 2012	1,250	1,250
Accumulated depreciation		
Balance as of 1 January 2012	1,191	1,191
Amortization for the period	32	32
Balance as at 31 December 2012	1,223	1,223
Net book value as of 31 December 2012	27	27
Cost		
Balance as at 1 January 2013	1,250	1,250
Additions	18	18
Balance as at 31 December 2013	1,268	1,268
Accumulated depreciation		
Balance as at 1 January 2013	1,223	1,223
Amortization for the period	19	19
Balance as at 31 December 2013	1,242	1,242
Net book value as at 31 December 2013	26	26

7 Trade and other receivables

	31 December 2013	31 December 2012
Clients	1,423	3,534
Less: Provision for impairment of receivables	(98)	(98)
Net trade receivables	1,325	3,436
Other receivables	227	188
Total	1,552	3,624

The book values of the above receivables represent their fair values.

Other assets include receivables from personnel, withheld taxes and accrued expenses deferred.

The movement in provisions for impairment of trade receivables is as follows:

	31 December 2013	31 December 2012
Balance as at 1 January	98	53
Charges/(Credits) in income statement	-	45
Balance as at 31 December	98	98

The movement in provisions for doubtful debts has been recorded in the income statement as an administrative and distribution expense.

8 Cash and cash equivalents

	31 December 2013	31 December 2012
Cash available	921	486
Total liquid assets available	921	486

The weighted average current interest rate was:

	31 December 2013	31 December 2012
Euro	0.75%	0.75%

9 Share capital

	Number of Shares	Share capital
31 December 2012	171,300	5,027
31 December 2013	171,300	5,027

The share capital of the Company is fully paid up and the shares have been issued and assigned to shareholders. The nominal value of one share in the Company is €29.35 (31 December 2012: €29.35)

10 Reserves

	Statutory reserves	Untaxed reserves	Other reserves	Total
Balance as at 31st December 2012	206	1,514	0	1,720
Balance as at 31st December 2013	206	1,514	6	1,726

Statutory reserves

According to Greek law, companies are required to transfer at least 5% of annual net profits, according to their accounting books, to a statutory reserve until that reserve is equivalent to one third of their share capital. This reserve may not be distributed, but can be used to offset losses.

Untaxed reserves

Untaxed reserves include the following:

- Profits untaxed under the applicable tax and institutional framework in force at the time. If the distribution of profits will be taxable under the tax rate which will apply at the time of distribution to shareholders or their conversion to equity.
- Partially taxable reserves taxed at a rate which is below the applicable effective rate in force at the time. If the distribution of profits will be taxable under the tax rate which will apply at the time of distribution to shareholders or their conversion to equity.

11 Suppliers and other liabilities

	31 December 2013	31 December 2012
Suppliers	1,976	817
Postdated Cheques	2,601	0
Value Added Tax	72	1,086
Insurance organisations and other taxes	834	701
Accrued expenses	96	397
Other liabilities	40	86
Total	5,619	3,087

Other liabilities refer to obligations to other creditors.

12 Personnel retirement benefit liabilities

	31 December 2013	31 December 2012
Balance sheet liabilities for:		
Retirement benefits	2,237	3,201
Total	2,237	3,201

	31 December 2013	31 December 2012
Charges in the profit/loss statement:		
Retirement benefits	2,143	2,390
Total	2,143	2,390

The amounts recorded in the Balance Sheet have been determined as follows:

	31 December 2013	31 December 2012
Present value of non-financed liabilities	2,237	3,201
Total	2,237	3,201

The amounts entered in the Income Statement are as follows:

	31 December 2013	31 December 2012
Current employment costs	177	268
Interest costs	128	213
Total	305	481
Additional voluntary redundancy plan expenses	1,838	1,909
Total included in personnel costs	2,143	2,390

The change in liabilities recorded in the balance sheet is as follows:

	31 December 2012	31 December 2011*
Opening balance	3,201	5,514
Total expenses charged in the profit and loss statement	2,143	2,390
Contributions paid	(3.101)	(3.961)
Actuarial Loss/ (Profit)	(6)	(741)
Closing balance	2,237	3,201

Remeasurement at accounting assumptions

	31 December 2013	31 December 2012*
(profits)/losses from payment of financial assumptions	72	(720)
(profits)/losses from empirical adjustments	(78)	(22)
	(6)	(742)

The main actuarial assumptions used are as follows:

	31 December 2013	31 December 2012
Discount rate	3.75%	4.0%
Future salary increases	0.5%	0.5%
Average remaining working life	13.69 years	13.74 years

The sensitivity analysis of the defined benefit obligation to staff due to retirement to changes in the main weighted assumptions is the following:

	Impact on Defined Benefit Obligation		
	Change in assumption	Increase in assumption	Decrease in assumption
Discount Rate	0.5%	(6.8)%	(6.35)
Future Salary Increases	0.5%	(6.8)%	7.06

13 Other long-term liabilities

	31 December 2013	31 December 2012
Rent guarantees	2	2
Closing balance	2	2

14 Employee benefits

	Year ended	
	31 December 2013	31 December 2012
Wages and salaries	6,381	8,183
Payment of social insurance contributions	1,737	1,721
Payment of pension plan costs	190	313
Other employee benefits	105	115
Compensation under L. 2112/20	2,137	1,948
Total	10,550	12,280

Other benefits include medical benefits and insurance, and provisions for training and further education.

15 Expenses by category

	Year ended	
	31 December 2013	31 December 2012*
Personnel fees and expenses	10,550	12,280
Less Manpower Employment Organization subsidies	-	-
Provisions for employee compensation	49	444
Provisions for doubtful debts	0	45
Depreciation of tangible assets - PPE	385	388
Repair and maintenance costs for property, plant and equipment	102	115
Maintenance costs for intangible assets	162	159
Depreciation of intangible assets	19	32
Insurance Premiums	80	77
Operating lease rents	143	133
Travel/transport costs	309	335
Office stationery/printed items	25	28
Conference expenses and advertising	90	42
Other Professionals' Fees	2,132	2,707
Subcontractors	2,168	325
Recoverable expenses	22	42
Other Taxes/Duties	206	418
Miscellaneous expenses	12	7
Other	152	182
Total	16,606	17,760
Attributable to:		
Cost of goods sold	12,720	13,962
Administrative expenses	3,075	3,037
Distribution costs	811	761

Total	16,606	17,760
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16 Other income/(expenses)

	Year ended	
	31 December 2013	31 December 2012
Income from subsidies	26	42
Services to third parties	0	1
Income from unused provisions	66	3
Income from leasing/rental	18	19
Other Extraordinary and non-operating expenses	139	0
Total	249	65

*Comparative data have been adjusted taking into consideration the amended IAS. 19

17 Financial expenses (net)

	Year ended	
	31 December 2013	31 December 2012
Interest payments on outstanding debt		
Other financial expenses	(60)	(54)
	(60)	(54)
Interest receivable		
Interest income	6	5
	6	5
Financial operating profits/(losses)	(54)	(49)

18 Taxes

	Year ended	
	31 December 2013	31 December 2012
Income tax	(0)	(1)
Total	(0)	(1)

19 Cash flows generated from operating activities

	Note	Year ended	
		31 December 2013	31 December 2012
Fiscal Period Profits/(Losses)		(3,555)	(3,093)
Depreciation and amortization of property, plant and equipment and intangible assets	5.6	404	420
Financial (income)/expenses	17	54	49
Provisions		(958)	(1,572)
		(4,055)	(4,196)
Changes in working capital (Increase) /decrease of trade and other receivables		2,072	4,916
Increase /(decrease) of payables		2,531	(231)
Other taxes	18	0	(1)
		4,603	4,684
Net cash flows from operating activities		548	488

20 Contingent liabilities and litigation

a) The Company is involved in various legal cases and has various outstanding matters pending in relation to the Company's ordinary course of business. Based on information available to date, management believes that the outcome of these cases will have no material effect on the Company's results or financial position, and therefore has made no provisions in this respect.

b) ASPROFOS S.A. has been tax audited for the periods up to 2004 inclusive ASPROFOS S.A. has not been subjected to a tax audit for fiscal years 2005 through 2010. Management estimates that there will be no significant tax encumbrances from future audits, and has therefore formed no relevant provision.

c) As of December 31, 2013 the Company has outstanding bank letters of guarantee for good performance of projects undertaken amounting to € 1,310 thousand.

21 Commitments and other contractual obligations

The sole contractual obligation to which the Company is committed is the financial leasing of 21 private passenger cars.

Future total lease payments due under operating leases are as follows:

TABLE

	31 December 2013	31 December 2012
Up to 1 year	69	55
From 1-5 years	168	165
Over 5 years	-	-
Total	237	220

The costs of leasing recorded in the income statement for the fiscal period were €78 thousand (€72 thousand for 2012).

22 Adjustments of items

Due to the adjustment of IAS 19, the Group adjusted other comprehensive income, equity, obligations of staff benefits due to retirement and deferred taxation for prior years, as follows:

	31 December 2012	
Other Comprehensive Income		
Other comprehensive income before the application of the amended IAS 19.	0	
Effect of the amended IAS 19	742	
Other comprehensive income after the application of the amended IAS 19.	742	
Equity	31 December 2012	1 January 2012
Equity before the application of the amended IAS 19	851	3,733
Effect of the amended IAS 19	742	214
Equity after the application of the amended IAS 19	1,593	3,947
Personnel retirement benefit liabilities	31 December 2012	
Balance of provision before the application of the amended IAS 19	4,081	
Effect of the amended IAS 19	(880)	
Balance of provision after the application of the amended IAS 19	3,201	

23 Transactions with related parties 38

I. Sales of goods and services

	Year ended	
	31 December 2013	31 December 2012
Sales of services		
HELLENIC PETROLEUM SA	4,238	11,147
Other Group Companies	100	195
Other associated companies	1,479	1,598
	5,818	12,940

ii. Other balances for the fiscal periods arising from sales/purchases of goods/services

	Year ended	
	31 December 2013	31 December 2012
Receivables from related parties:		
<u>Group companies</u>		
- Client balance		
HELLENIC PETROLEUM SA	0	1,482
Other Group Companies	50	43
<u>Other associated companies</u>	624	1,096
Balance from related parties		
	674	2,621

The balance in respect of related parties includes a sum of €49 thousand receivable from Olympic Airways SA which has been impaired in its entirety.

Payables to related parties:

<u>Group companies</u>		
Balances to customers (advance payments)		
HELLENIC PETROLEUM SA	1,008	-
Trade balances		
HELLENIC PETROLEUM SA	120	328
<u>Other associated companies</u>		
Balance from related parties	-	-
	1,128	328
Net balance from related parties	(454)	2,293

Transactions with related parties are conducted under normal trading and commercial terms which the Company adopts for corresponding transactions with third parties.

Transactions and balances with related companies concern the following:

- a) The Company HELLENIC PETROLEUM S.A. and the subsidiary companies.
- b) Related parties under common control with the Group due to shareholdings and control rights of the Hellenic State:
 - Public Power Corporation Hellas
- c) Associated Companies of the Group which are consolidated under the equity method:
 - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
 - Public Gas Corporation of Greece S.A. (DEPA)
 - Hellenic Gas Transmission System Operator S.A. (DESFA)
 - TransBalkan Pipeline B.V.
 - HELPE - THRAKI

iii. Board of Directors' fees

The total fees of the Board of Directors during year 2013 amounted to €347 thousand of which an amount of 251 thousand concerns fees of the employees' representatives and the payroll cost of the Managing Director.

Correspondingly, in year 2012 they amounted to €346 thousand of which an amount of €215 thousand concerns fees of the employees' representatives and the payroll cost of the Managing Director.

24 Post balance sheet events

There are no other significant events occurring between the balance sheet date 31 December 2013 and the date of submission of this Report.